

BEFORE THE NEW MEXICO PUBLIC REGULATION COMMISSION

IN THE MATTER OF SOUTHWESTERN)	
PUBLIC SERVICE COMPANY'S)	
APPLICATION FOR REVISION OF ITS)	
RETAIL RATES UNDER ADVICE)	
NOTICE NO. 255,)	CASE NO. 15-00139-UT
)	
SOUTHWESTERN PUBLIC SERVICE)	
COMPANY,)	
)	
APPLICANT.)	
)	

DIRECT TESTIMONY

of

DAVID A. LOW

on behalf of

SOUTHWESTERN PUBLIC SERVICE COMPANY

TABLE OF CONTENTS

GLOSSARY OF ACRONYMS AND DEFINED TERMS.....	iii
LIST OF ATTACHMENTS	iv
I. WITNESS IDENTIFICATION AND QUALIFICATIONS	1
II. ASSIGNMENT AND SUMMARY OF TESTIMONY AND RECOMMENDATIONS	4
III. KNOWN AND ANTICIPATED O&M EXPENDITURES RELATED TO POWER PLANTS DURING THE TEST YEAR.....	6
A. INCREASED CHEMICAL EXPENSE RELATING TO MATS COMPLIANCE.....	6
B. INCREASED COSTS DUE TO CROSS STATE AIR POLLUTION RULE ENVIRONMENTAL ALLOWANCES	7
C. INCREASED COSTS RELATED TO THE JONES STATION COMBUSTION TURBINES	10
D. INCREASED COSTS RELATED TO FOXBORO CUSTOMER SERVICE CONTRACT	13
IV. CONCLUSION.....	17
VERIFICATION.....	18

GLOSSARY OF ACRONYMS AND DEFINED TERMS

<u>Acronym/Defined Term</u>	<u>Meaning</u>
ARP	Acid Rain Program
Base Period	Calendar year 2014
CAIR	Clean Air Interstate Rule
Commission	New Mexico Public Regulation Commission
CSAPR	Cross State Air Pollution Rule
ECA	Essential Cyber Asset
EPA	Environmental Protection Agency
MATS	Mercury Air Toxics Standards
NO _x	Nitrogen Oxide
O&M	Operation and Maintenance
RFP	Rate Filing Package
Security Policy	Xcel Energy Corporate Cyber Security Policy
SO ₂	Sulfur Dioxide
SPS	Southwestern Public Service Company, a New Mexico corporation
Test Year	Calendar year 2016
Xcel Energy	Xcel Energy Inc.

LIST OF ATTACHMENTS

<u>Attachment</u>	<u>Description</u>
DAL-1	Mercury Sorbent Cost to Comply with MATS (<i>Filename: DAL-1.xlsx</i>)
DAL-2	Projected SO ₂ Allowances (<i>Filename: DAL-2.xlsx</i>)
DAL-3	Foxboro Support Contract (<i>Filename: DAL-3.xlsx</i>)

Case No. 15-00139-UT
Direct Testimony
of
David A. Low

I. WITNESS IDENTIFICATION AND QUALIFICATIONS

1 **Q. Please state your name and business address.**

2 A. My name is David A. Low. My business address is 600 S. Tyler Street, Amarillo,
3 Texas 79101.

4 **Q. On whose behalf are you testifying in this proceeding?**

5 A. I am filing testimony on behalf of Southwestern Public Service Company, a New
6 Mexico corporation (“SPS”) and wholly-owned electric utility subsidiary of Xcel
7 Energy Inc. (“Xcel Energy”). Xcel Energy is a registered holding company that
8 owns several electric and natural gas utility operating companies.¹

9 **Q. By whom are you employed and in what position?**

10 A. I am employed by SPS as General Manager SPS Generation.

¹ Xcel Energy is the parent company of four wholly-owned electric utility operating companies: Northern States Power Company, a Minnesota corporation; Northern States Power Company, a Wisconsin corporation; Public Service Company of Colorado, a Colorado corporation; and SPS. Xcel Energy’s natural gas pipeline subsidiary is WestGas InterState, Inc. Xcel Energy also has two transmission-only operating companies, Xcel Energy Southwest Transmission Company, LLC and Xcel Energy Transmission Development Company, LLC, both of which are regulated by the Federal Energy Regulatory Commission.

Case No. 15-00139-UT
Direct Testimony
of
David A. Low

1 **Q. Please briefly outline your responsibilities as General Manager SPS**
2 **Generation.**

3 A. I am responsible for providing management for the SPS Generation business area
4 within the Energy Supply organization, which provides leadership, strategic
5 direction, and management of the power generation group within SPS.

6 **Q. Please describe your educational background.**

7 A. I received a Bachelor of Science in Mechanical Engineering Technology from
8 Texas Tech University in 1983. I also completed course work toward an MBA at
9 West Texas A&M University from 1998 to 2001.

10 **Q. Please describe your professional experience.**

11 A. I began my career with SPS in 1983 as a Plant Engineer at the Tolk Station. I was
12 promoted to Supervisory Plant/Project Engineer at the Tolk Station in 1987. In
13 1992, I was promoted to Senior Project Engineer at the Tolk Station. Then in
14 1995, I became the Maintenance Manager for SPS's Harrington Station. In 2003,
15 I was promoted to Plant Director for Public Service Company of Colorado's
16 Pawnee Station. In 2007, I was promoted to Plant Director of SPS's Tolk and
17 Plant X Complex. Finally, in 2011, I was promoted to my current position as
18 General Manager SPS Generation.

Case No. 15-00139-UT
Direct Testimony
of
David A. Low

1 **Q. Have you attended or taken any special courses or seminars relating to**
2 **public utilities?**

3 A. Yes. Over my career, I have taken various courses and seminars related
4 specifically to the public utility industry.

5 **Q. Have you testified before any regulatory authorities?**

6 A. Yes. I have filed testimony with and testified before the New Mexico Public
7 Regulation Commission (“Commission”) on the topics of SPS power plant
8 operations and expenses, and have filed testimony with the Public Utility
9 Commission of Texas on those same topics.

Case No. 15-00139-UT
Direct Testimony
of
David A. Low

**II. ASSIGNMENT AND SUMMARY OF TESTIMONY AND
RECOMMENDATIONS**

1 **Q. What is your assignment in this proceeding?**

2 A. My testimony discusses known and anticipated operation and maintenance
3 (“O&M”) expenditures that will affect SPS’s power plants during the Test Year²
4 relating to: mercury sorbent chemicals that are necessary for Mercury Air Toxics
5 Standards (“MATS”) compliance; Cross State Air Pollution Rule (“CSAPR”)
6 environmental allowances; O&M for Jones Units 3 & 4; and Foxboro software
7 contracts.

8 In addition, I sponsor Schedule P-7 of SPS’s Rate Filing Package (“RFP”).

9 **Q. Please summarize the conclusions and recommendations in your testimony.**

10 A. During the Test Year, SPS expects to incur an additional \$1.6 million in costs in
11 relation to chemicals required for MATS compliance. SPS will also be affected
12 by increased costs relating to environmental allowances due to CSAPR at SPS’s
13 coal-fired generating stations in the amount of \$1.3 million. O&M expenses
14 relating to the Jones Station 3 and 4 combustion turbines are expected to increase
15 by \$400,000 during the Test Year because the warranty for the turbines has

² The Test Year is calendar year 2016.

Case No. 15-00139-UT
Direct Testimony
of
David A. Low

1 expired and Power Diagnostic Monitoring has been added. The Foxboro
2 “Customer First” service contract is expected to cost \$567,648 in 2016. These
3 costs are reasonable and necessary for SPS to continue to provide safe and
4 reliable energy service to its customers.³

³ All of the dollar amounts for costs discussed in my testimony are total company amounts before allocation to the New Mexico retail jurisdiction.

**III. KNOWN AND ANTICIPATED O&M EXPENDITURES RELATED TO
POWER PLANTS DURING THE TEST YEAR**

1 **A. Increased Chemical Expense Relating to MATS Compliance**

2 **Q. Please briefly describe MATS and how it will affect SPS's chemical costs in**
3 **the Test Year.**

4 A. The MATS Rule finalizes standards to reduce air pollution from coal- and oil-
5 fired power plants under Sections 111 (new source performance standards) and
6 112 (toxics program) of the 1990 Clean Air Act amendments. MATS sets federal
7 air pollution emission standards that individual facilities were required to meet by
8 April 16, 2015. The regulation results in the need for increased purchases of
9 mercury sorbent in 2016, which will be used to ensure that mercury emissions
10 limits can be met for compliance. MATS applies to new and existing coal-fired
11 units and affects SPS's Tolk and Harrington Stations. For MATS compliance,
12 activated carbon injection controls have been installed at Tolk and Harrington
13 Stations. Injecting activated carbon as a sorbent to capture flue gas mercury was
14 tested in 2014 and 2015 in preparation for the compliance required by April 2015.
15 In 2016, SPS will be required to purchase a full year's supply of activated carbon
16 to comply with the MATS requirements.

Case No. 15-00139-UT
Direct Testimony
of
David A. Low

1 **Q. What is the amount of costs SPS expects to incur during the Test Year for**
2 **the purchase of mercury sorbent?**

3 A. During the Test Year, SPS will be required to spend \$1,639,035 to purchase
4 activated carbon for injection to act as a mercury sorbent in relation to MATS
5 compliance. The breakdown of these costs by generation unit is provided in
6 Attachment DAL-1 to my testimony. SPS did not incur these costs during
7 calendar year 2014, which is the “Base Period” in this case.

8 **Q. Are the O&M costs associated with the purchase of mercury sorbent**
9 **reasonable and necessary?**

10 A. Yes. As discussed above, SPS is required to purchase mercury sorbent to comply
11 with MATS.

B. Increased Costs Due to Cross State Air Pollution Rule
Environmental Allowances

12 **Q. What are CSAPR Environmental allowances?**

13 A. In December 2008, federal courts rejected the Environmental Protection Agency’s
14 (“EPA”) Clean Air Interstate Rule (“CAIR”) and directed EPA to review the rule.
15 On July 6, 2011, the EPA released the finalized rule, CSAPR, which sets a
16 pollution limit (or budget) for each state. The rule allows sources in each state to

Case No. 15-00139-UT
Direct Testimony
of
David A. Low

1 meet these budgets in any way they see fit, including unlimited trading of
2 emissions allowances between power plants within the same state. Interstate
3 trading is also permitted. This structure reduces the cost of complying with the
4 rule while ensuring that each state eliminates the sulfur dioxide (“SO₂”) and
5 nitrogen oxide (“NO_x”) emissions that significantly contribute downward
6 nonattainment or interfere with maintenance of the 1997 and 2006 National
7 Ambient Air Quality Standards.

8 **Q. Have environmental allowance programs changed during 2015?**

9 A. Yes. The following discussion summarizes the changes to the Acid Rain Program
10 (“ARP”), CAIR, and CSAPR Allowances.

11 In August 2012, the United States Court of Appeals vacated the CSAPR
12 rule and reinstated CAIR until the EPA developed a replacement program. The
13 Supreme Court has ruled on the CSAPR decision and overturned the appellate
14 court, effectively reinstating CSAPR. The EPA started the CSAPR program on
15 January 1, 2015.

16 In 2014, CAIR SO₂ allowances were allowed to be used for ARP SO₂
17 compliance. Barring any additional litigation, CSAPR SO₂ allowances will be
18 separate and distinct from ARP SO₂ allowances, and CSAPR allowances will not

Case No. 15-00139-UT
Direct Testimony
of
David A. Low

1 be available for ARP compliance for compliance year 2015. Therefore, SPS will
2 have a large bank of ARP-only allowances for the ARP program, and began 2015
3 with no bank of CSAPR SO₂ allowances. SPS expects increased costs in 2016
4 due to these developments. SPS's Test Year projections are based on known
5 emission rates and forecasted generation for future years. Currently, SPS expects
6 a short fall of approximately 1,305 CSAPR SO₂ allowances in 2015. SPS expects
7 a short fall of approximately 4,886 CSAPR allowances in 2016. At a current
8 market price of \$275 per allowance, SPS projects a total purchase cost in 2016 of
9 \$1.34 million.

10 CAIR NO_x allowances will not have any value after the 2014 compliance
11 period reconciliation. SPS will also begin the CSAPR program in 2015 with no
12 bank of NO_x allowances. In addition, SPS has been included in both the CSAPR
13 annual NO_x program and the CSAPR ozone season program. With the low NO_x
14 burner installations at Tolk and Harrington, SPS may or may not need to purchase
15 future NO_x allowances depending on the accuracy of the forecasted generation.
16 No adjustment to the Test Year has been made for NO_x allowances.

Case No. 15-00139-UT
Direct Testimony
of
David A. Low

1 **Q. What is the amount of costs SPS expects to incur during the Test Year due to**
2 **the CSAPR Environmental allowances?**

3 A. As a result of the implementation of CSAPR, the costs for purchasing SO₂
4 allowances during the Test Year are expected to be \$1.34 million, as shown on
5 Attachment DAL-2. SPS Witness Mr. Freitas discusses this Test Year adjustment
6 in his testimony.

7 **Q. Are the increased costs related to CSAPR environmental allowances**
8 **reasonable and necessary?**

9 A. Yes. The EPA requires power plants to buy allowances or install or upgrade
10 pollution control equipment such as low NO_x burners or scrubbers (Flue Gas
11 Desulfurization) over time. At this time, purchasing allowances is the most
12 cost-effective way for SPS to comply with CSAPR.

C. Increased costs related to the Jones Station Combustion Turbines

13 **Q. Why does SPS expect to incur additional costs relating to the Jones Station**
14 **Combustion turbines during the Test Year?**

15 A. The warranty on all components of the Jones Units 3 and 4 combustion turbines
16 has expired, therefore all costs associated with these units will be funded through
17 the plant O&M budget.

Case No. 15-00139-UT
Direct Testimony
of
David A. Low

1 **Q. What type of costs does SPS expect to incur in relation to the Jones 3 and**
2 **Jones 4 combustion turbines?**

3 A. Costs associated with maintaining the combustion turbines during the Test Year
4 include the following: annual inspections, semi-annual fire system inspection,
5 Siemens Technical Field Assistance for site visits to assist in tuning the units,
6 computer control systems, replacement parts, equipment rentals, labor to make
7 repairs, insulation services, emission monitoring systems, and Siemens Power
8 Diagnostic Monitoring Services.

9 **Q. What is the Siemens Power Diagnostic Monitoring Service and why is it**
10 **necessary?**

11 A. Siemens Power Diagnostic Monitoring Service is an online monitoring system for
12 gas combustion turbines. After a fixed guarantee period, the customer carries all
13 of the risk and repair costs for the turbines. Through the Siemens Power
14 Diagnostic Monitoring Service, the high performance combustion turbines have
15 continuous remote online monitoring to provide early detection of abnormal
16 operating conditions of power plant equipment to help ensure plant availability
17 and operations. Multiple data acquisition tools can be used to obtain daily
18 operational data from power generating equipment. Once the data is transmitted

Case No. 15-00139-UT
Direct Testimony
of
David A. Low

1 to a Power Diagnostics Center, it is processed through a series of advanced data
2 analysis tools, and the results are posted for Siemens Engineers to review on a
3 regular basis. Upon detection of an anomaly, the engineers will prepare a report
4 summarizing the details of the issue, possible causes, and suggested actions. This
5 report is then sent to the technical and regional service managers who
6 communicate and discuss the report and possible courses of action with plant
7 personnel considering the severity of the issue, dispatch of the unit, and the
8 availability of parts and labor.

9 **Q. What is the amount of the expected increase in O&M costs associated with**
10 **the Jones Station combustion turbines?**

11 A. SPS expects costs associated with O&M for the Jones Station combustion
12 turbines to increase by \$400,000 from the Base Period to the Test Year.

13 **Q. Are the increased costs related to the combustion turbines at Jones Station**
14 **reasonable and necessary?**

15 A. Yes, for the reasons discussed above.

Case No. 15-00139-UT
Direct Testimony
of
David A. Low

1 **D. Increased costs related to Foxboro Customer Service Contract**

2 **Q. Please describe the Foxboro Customer Service Contract and explain why it is**
3 **necessary.**

4 A. Foxboro (Invensys) is a brand of standard plant computer system that enables a
5 plant to automate all its control needs for its complex. To comply with the Xcel
6 Energy Corporate Cyber Security Policy (“Security Policy”),⁴ the distributed
7 control systems require the newest software updates. The Customer First
8 Program allows for patch management and virus/malware protection for the plant
9 computer control systems. The Security Policy requires plants to maintain patch
10 and virus/malware protection in a current state for Essential Cyber Asset (“ECA”)
11 networks. A direct connection from an ECA to an external network for patch and
12 virus/malware download is not permitted. Updates are required to be performed
13 by use of removable media that are used to transfer the updates from a Wide Area
14 Network connection to the ECA network. The media shall be scanned to confirm
15 they are free of known virus/malware prior to introduction to plant process control
16 networks. Any of the patches and updates must be certified by Foxboro through

⁴ The Xcel Energy Corporate Cyber Security Policy implements the Critical Infrastructure Protection Standards established by the North American Electric Reliability Corporation to protect the bulk electric power system.

Case No. 15-00139-UT
Direct Testimony
of
David A. Low

1 the Customer First Program. This program provides spare parts, emergency
2 phone support, and discounted hardware/software upgrades in addition to patches
3 and virus/malware protection.

4 **Q. Why did SPS select Foxboro as the vendor for its software security program?**

5 A. Foxboro is the original equipment manufacturer for SPS's distributed control
6 systems hardware/software. Patches and updates cannot come directly from SUN
7 Microsystems or Microsoft. All patches and updates must be tested and certified
8 by the original equipment manufacturer. The Customer First Program allocates a
9 Foxboro employee to come to the facility and install the patches and updates.

10 **Q. What is the amount of costs SPS expects to incur during the Test Year due to**
11 **the Foxboro Customer First service contract?**

12 A. The Foxboro Customer First service contract is expected to cost \$567,648 in
13 2016. See Attachment DAL- 3.

14 **Q. How did SPS arrive at the negotiated price for the Foxboro Customer First**
15 **service contract?**

16 A. The premium package was derived by contract negotiations between the company
17 and Foxboro. The following services are included in the contract:

Case No. 15-00139-UT
Direct Testimony
of
David A. Low

- 1 • Customer support is provided 24 hours a day, 365 days per year. Without
2 a contract, customer support costs \$4,000 for approximately 4 hours of
3 assistance after as much as a 24-hour call back.
- 4 • The Advantage Program discount provides 50% off hardware and
5 software costs when upgrading existing equipment, providing the old
6 hardware is returned to Foxboro. This discount results in significant
7 savings for capital upgrades.
- 8 • The Module Exchange Program allows SPS to call Foxboro and have a
9 part shipped overnight, instead of sending a part in for repair and waiting
10 for return. Foxboro maintains a bank of older spare parts for contract
11 customers that are not available to non-contract customers. The
12 Advantage Program and the Module Exchange Program allow SPS to
13 trade in old parts for credit up front instead of keeping old parts in a parts
14 bank. The overall advantage is that the risk to reliability is lessened.
- 15 • The discount on new replacement parts is 43%.
- 16 • The discount on spare parts is 10%.
- 17 • The discount on Site Engineering Services is 10%.
- 18 • The discount for off line systems equipment is (I/A simulators) 10%.
- 19 • Foxboro will also match any funds we prepay each year for training.

20 **Q. What is the “discount” reflected on Attachment DAL-3?**

21 A. If SPS prepays the cost of employee training, Foxboro will match that tuition.
22 This discount lowers the training cost by 50%. The training will allow employees
23 to maintain knowledge regarding current technology.

Case No. 15-00139-UT
Direct Testimony
of
David A. Low

1 **Q. Are the increased costs relating to Foxboro Customer First reasonable and**
2 **necessary?**

3 A. Yes. As discussed above, the program ensures the plants' distributed control
4 system is compliant with the security standards that have been established within
5 the industry.

Case No. 15-00139-UT
Direct Testimony
of
David A. Low

1 **IV. CONCLUSION**

2 **Q. Were Attachments DAL-1 through DAL-3 and Schedule P-7 in the RFP**
3 **prepared by you or under your direct supervision?**

4 A. Yes.

5 **Q. Do you incorporate Schedule P-7 in the RFP that you sponsor into your**
6 **testimony?**

7 A. Yes.

8 **Q. Does this conclude your pre-filed direct testimony?**

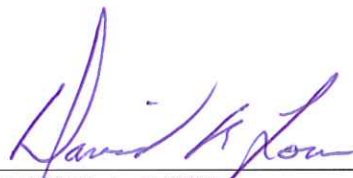
9 A. Yes.

VERIFICATION

STATE OF TEXAS)
) ss.
COUNTY OF POTTER)

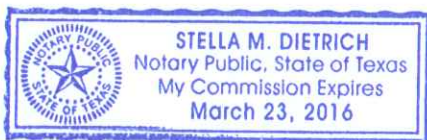
DAVID A. LOW, first being sworn on his oath, states:


I am the witness identified in the preceding direct testimony. I have read the testimony and the accompanying attachments and am familiar with their contents. Based upon my personal knowledge, the facts stated in the testimony are true. In addition, in my judgment and based upon my professional experience, the opinions and conclusions stated in the testimony are true, valid, and accurate.



DAVID A. LOW

SUBSCRIBED AND SWORN TO before me this 20th day of May, 2015.





Notary Public, State of Texas
My Commission Expires: March 23, 2016

Southwestern Public Service Company

**Mecury Sorbent Cost to Comply with MATS
12 Months Ending December 31, 2016**

Line No.	Mercury Sorbent (FERC Account 502) ¹	Sorbent Type	2016 Estimate ²
1	Harrington 1 (Electro Static Precipitator)	FastPAC Premium	\$ 1,150,655
2	Harrington 2 (Baghouse)	Pow Pac Premium	129,955
3	Harrington 3 (Baghouse)	Pow Pac Premium	129,955
4	Tolk 1 (Baghouse)	Pow Pac Premium	114,235
5	Tolk 1 (Baghouse)	Pow Pac Premium	114,235
6			
7	Total		\$ 1,639,035

Notes:

¹ Controls in service by April 15, 2015

² Best estimates with a short trial period during equipment start-up.

Southwestern Public Service Company

Projected SO₂ Allowances

12 months ending December 31, 2016

Tons

SPS	2016
CSAPR SO ₂	4,886
CSAPR Annual NO _x	0
CSAPR Seasonal NO _x	0

Budget for Allowance Purchase Requirements

Million Dollars

SPS	2016
CSAPR SO ₂	\$ 1,340,000.00
CSAPR Annual NO _x	0.00
CSAPR Seasonal NO _x	0.00
Total	\$ 1,340,000.00

Southwestern Public Service Company

Foxboro Support Contract

12 months ending December 31, 2016

Foxboro "Customer First" - 5 Year Service Contract	
	2016
Harrington	
Support and Services	\$ 128,276
Training(with discount)	10,150
TOTAL	\$ 138,426
Nichols	
Support and Services	\$ 62,984
Training (with discount)	2,900
TOTAL	\$ 65,884
Plant X	
Support and Services	\$ 98,792
Training (with discount)	1,450
TOTAL	\$ 100,242
Tolk	
Support and Services	\$ 85,340
Training (with discount)	1,450
TOTAL	\$ 86,790
Jones	
Support and Services	\$ 104,300
Training (with discount)	4,350
TOTAL	\$ 108,650
Maddox	
Support and Services	\$ 23,364
Training (with discount)	2,900
TOTAL	\$ 26,264
Cunningham	
Support and Services	\$ 38,492
Training (with discount)	2,900
TOTAL	\$ 41,392
SPS Support and Service Totals	\$ 541,548
SPS Training Discounted Costs	26,100
TOTAL	\$ 567,648